

# Do We Really Need All This Testing?

**Jon Bach**

Senior Consultant

Quardev Laboratories -- Seattle

[jonb@quardev.com](mailto:jonb@quardev.com)

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**Scalability**      **Interoperability**      **Regression**  
**Performance**      **Automation**      **Soap Opera**  
**Localizability**      **Domain**      **Maintainability**      **Accessibility**  
**Stress**      **Load**      **Content**      **Compatibility**  
**Flow**      **Claims**      **Bug Bounty**      **Globalization**  
**Para-Functional**      **Configuration**      **Liability**      **Penetration**  
**Beta**      **Supportability**      **Acceptance**  
**Functional**      **Reliability**      **Security**      **Installability**  
**Scenario**      **Robustness**      **Data**      **Model-Based**  
**Capability**      **Compliance**      **Risk-Based**  
**System Integration**      **Portability**      **Legal**      **Testability**

# Logic

- Testing is expensive



- Testers can't find all the bugs



- Developers can't fix all the bugs



- Customers are waiting for your software



# “Good enough” concept

- A way of thinking about quality in terms of utility and economy
- “To get a result that is good enough, although not necessarily the best” - *Herbert Simon, 1978 Nobel Laureate economist*
- Opposite of process formalist techniques (i.e. TQM and Six Sigma) which “strive for near perfection” <http://mu.motorola.com/sixsigma.shtml>
- Criteria that helps stakeholders decide utility of risk (benefits vs. problems)

# The problem



- There is bad software in the world, blamed on processes that aren't "certified"
- Clinical definition is limiting: *"Stopping a search for alternatives by choosing the first option that exceeds one's aspiration level."*
- It's the opposite of "optimal", so it's wrongly considered a synonym for substandard, or mediocre - reinforced by a social definition that connotes sloppiness:  
*"Good enough for government work"*

# The Four Noble Truths

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- 1) Sufficient benefits
- 2) No critical problems
- 3) The benefits outweigh the problems
- 4) All things being equal, further design and testing is more harmful than helpful

*The answer must be “Yes” to all four in order to ship*

# Criteria #1 – Sufficient Benefits

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The software helps users solve problems or meet needs by:

**Increasing their productivity**

**Providing entertainment**

**Helping them compete in the marketplace**

**Establishing / enhancing reputation**

**Meeting standards**

## **Criteria #2 – No critical problems**

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The software should not exhibit anything that is deemed by stakeholders to be “critical”, which could include:

**Embarrassing typos**

**Legal issues**

**Failures or faults**

**Poor feature set**

**Localization: insults**



# **Criteria #3 – Benefits outweigh problems**

Risk analysis – what's the likelihood of something bad happening, and how bad would it be?

**Customers don't notice (or forgive) the faults**

**The bugs are all low severity**

**The feature set is competitive and appropriate**

**It's awesome (fun, cool, timely, useful)**

**If sued, we can make enough back to afford it**

## **Criteria #4 – Testing is more harmful than helpful**

*If we keep testing or designing...*

- ...we'll miss our ship window**
- ...we'll break our budget**
- ...we'll lose market share**
- ...we'll go out of business**
- ...staff will quit / revolt / burn out**

# When to use it

- If prone to changing requirements, behind schedule
- If your project is understaffed, with ill-defined test processes
- If time to market is crucial
- If people may not care if the quality is “perfect”
- If it can help reach an acceptable level of RISK
- Replaces “blind perfectionism with vigilant moderation”
- Danger: we may cut too many corners
- “We ship when we believe the risks to be acceptably low”
- Helps know the difference between important and unimportant, necessary and unnecessary
- It isn't the number of bugs that matters, it's the effect of those bugs - aka Triage
- Alternative to counting LOC -- “no more than 3.4 defects per million opportunities in any process, product, or service” --



# The Price is Right?

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*Some software...*

**Street Maps USA**  
**Frog Frenzy Safari**  
**Exotic Classic Cars**  
**God Bless America**  
**Professional Resume Plus**  
**1000 Best Solitaire Games**  
**Tarot / Lotto Magic**

What would you pay for all of this?

\$???.??



And the actual retail price  
of your showcase IS...

**\$10.06**

2278751785	PROF RESUME PLUS	
1 @ 1.86		1.86
2278750678	TAROT LOTTO MAGIC	
1 @ 1.86		1.86
2278750361	EXOTIC CLASSIC CAR	
1 @ 0.97		0.97
2278750705	1000 BEST SOLITAIR	
1 @ 0.97		0.97
2278750465	STREET MAPS USA	
1 @ 0.87		0.87
2278750912	GOD BLESS AMERICA	
1 @ 0.86		0.86
2278750879	FROG FRENZY SAFARI	
1 @ 1.86		1.86
	SUBTOTAL	9.25
	WA 8.80% SALES TAX	0.81
	<b>TOTAL</b>	<b>10.06</b>

# Contextual considerations

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- Good enough for who?
  - Good enough for what?
    - Good enough for when?

# Good enough for who?

- Its intended users
- People in the marketplace
- Beta participants
- CEO / Product Manager
- Trade show attendees
- Trainees
- Interview Candidates
- Testers





# Good enough for what?

- Its intended purpose
- To compete in the marketplace
- Beta
- Proof-of-concept
- Trade show demo
- Class exercise
- Interview test
- Testing

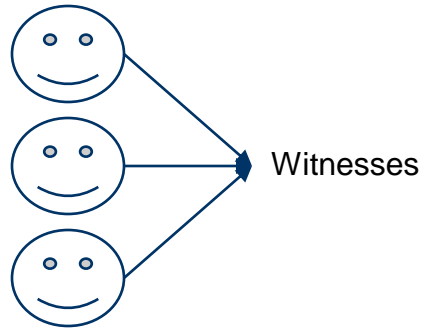


# Good enough for when?

- RTM
- Today's Bug Bash
- Beta
- Until we get a bad review
- E3 / Comdex / SASQAG
- Until we patch it
- Until we get a competitor
- Until another Y2K

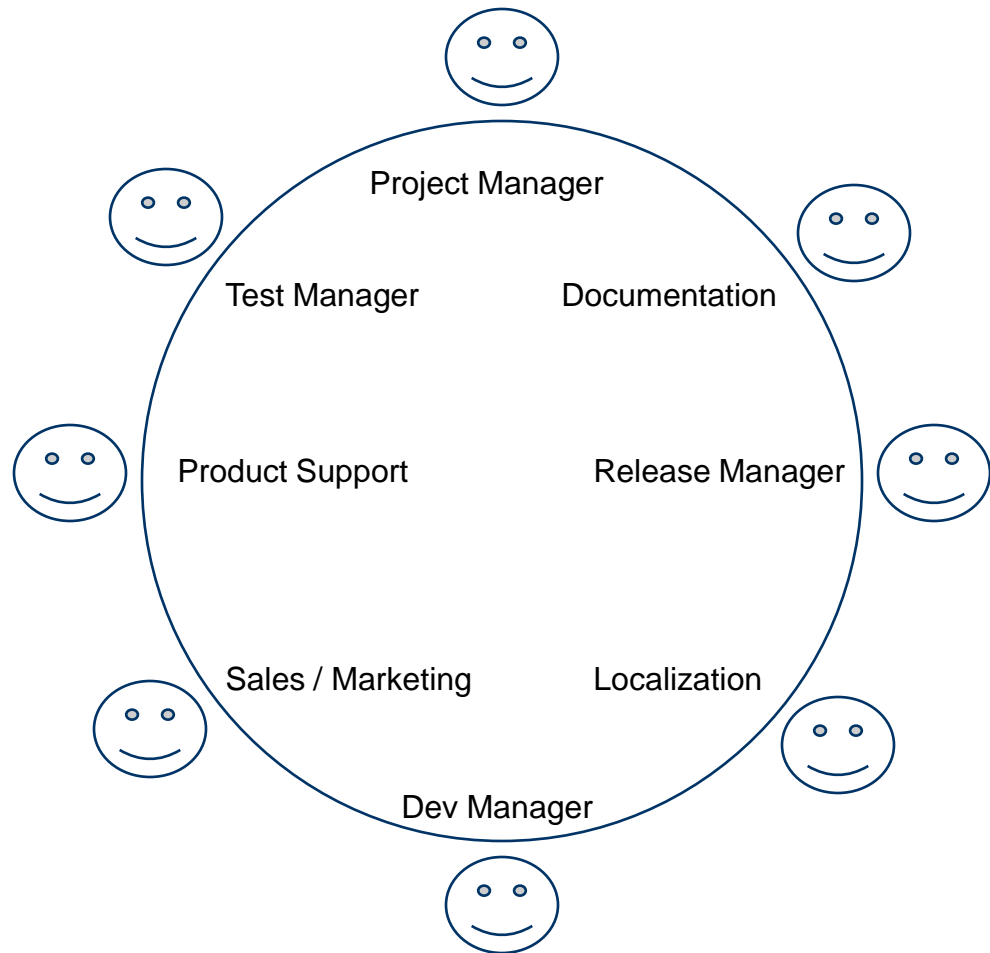


# The context factory: “Triage”



The triage meeting is a key tool of “good enough” software.

If you have one, you’re doing it.



# Testing G.E. – Bugs to triage

- On the splash screen, the title of the software is misspelled
- Blue screen in driver.vxd when opening CD during app setup
- Resumes written in Arial font print in Courier
- Vegas-style game does not load or launch
- 20 Jefferson St. in Newburyport, MA is missing
- ScreenSaver GIFs look pixilated in 640 X 480
- 2000 Lotto numbers picked for me did not win anything

# Measuring “good”-ness

<b>Which ISP is the Best?</b>						
<b>(based on ranking of 1-10)</b>						
		<b>Criteria</b>				
		<b>Cost</b>	<b>Speed</b>	<b>Dial-up sites</b>		
<b>Options</b>	<b>MSN</b>	6	5	8		
	<b>AOL</b>	7	5	10		
	<b>No-charge</b>	10	5	3		
	<b>Speakeasy</b>	4	5	3		
	<b>Earthlink</b>	5	5	6		
<b>Weights</b>		1	2	3		
					<b>Ranking</b>	
<b>Results</b>	<b>MSN</b>	6	10	24	<b>6.67</b>	
	<b>AOL</b>	7	10	30	<b>7.83</b>	
	<b>No-charge</b>	10	10	9	<b>4.83</b>	
	<b>Speakeasy</b>	4	10	9	<b>3.83</b>	
	<b>Earthlink</b>	5	10	18	<b>5.50</b>	

# Helping stakeholders

A few of the ways testers help stakeholders make “good enough” (economic) decisions:

- Feature comparison with competing products
- Performance in different configurations
- Assigning severity to a bug
- Talking to PSS
- Simulating different users
- Compatibility with past products
- Beta programs
- Hosting Playtest sessions
- Our past experience
- Our own “gut feelings”

# Good Enough gone wrong: part 1

How software ships with too little quality:

- Complacency
- Denial
- Irrational Exuberance
- Inadequate analysis of risk
- Pressure to ship (economic, cultural, emotional, political)
- Misunderstanding of testing
- Monopoly
- Test did not raise the right questions

# Good Enough gone wrong: part 2

How software ships with too much quality:

- Complacency
- Denial
- Irrational Exuberance
- Inadequate analysis of risk
- Pressure to ship (economic, cultural, emotional, political)
- Misunderstanding of testing
- Monopoly
- Test did not raise the right questions



# Key Ideas

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- In a market-driven economy, you can't think about fixing a bug without also thinking about the cost to fix it.
- If the answer to "Can we fix this?" is "Yes", the next question should be: "should we fix this?"
- Ensures the right quality at the right price -- not too little, not too much -- considering the contexts (good enough for who, what , and when)

# Was this talk good enough?

*(Context: for this audience, for the purpose of enlightening other professionals, at this time)*

- Sufficient benefits
- No critical problems
- Benefits outweigh problems
- Cost of improvement is too high

**Questions may be an indicator that my talk does not have good enough quality**

# Sources / More info

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**James Bach**

“The Challenge of Good Enough Software”

<http://www.satisfice.com/articles/gooden2.pdf>

**BJ Rollison**

**SASQAG April 2003 presentation**

[http://www.sasqag.org/pastmeetings/rollison\\_quality.ppt](http://www.sasqag.org/pastmeetings/rollison_quality.ppt)

**SixSigma.org**

<http://www.six-sigma.org/why.html>

**Motorola**

<http://mu.motorola.com/sixsigma.shtml>

**Michael Byron**

“Satisficing and Optimality”

<http://mbyron.philosophy.kent.edu/pubs/satisficing.html>